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## Vice President, Development and Partnerships Red Deer Polytechnic

Location: Red Deer, AB

### About Red Deer Polytechnic

For more than 60 years, Red Deer Polytechnic (RDP) has proudly served Alberta and central Alberta's learning and applied research needs. RDP supports nearly 11,000 learners annually across credit, apprenticeship, and non-credit programs and is recognized as one of Canada's Top 50 Research Colleges (2024). As a growing applied research polytechnic, RDP is building around innovation-driven centres such as the Centre for Innovation in Manufacturing – Technology Access Centre (CIM-TAC), the Energy Innovation Centre, the Donald Family Institute for Healthtech Innovation, and the Rural and Remote Healthcare Centre of Excellence.

Guided by its 2030 Strategic Plan: Productivity and Social Impact, RDP is focused on advancing Alberta's economic and social priorities through talent development, applied research, and deep industry and community collaboration. The Polytechnic's impact is anchored in four Areas of Focus: Manufacturing and Advanced Manufacturing, Energy Innovation, Healthcare and Health Technology, and Social Innovation. Powered by seven Strategic Drivers and a strong commitment to learner success, RDP is entering a period of growth, transformation, and external impact.

### About the Position

Red Deer Polytechnic is seeking a Vice President, Development and Partnerships to play a pivotal executive leadership role in shaping the institution's growth trajectory, market position, and external relationships. Reporting directly to the President and serving as a key member of the executive leadership team, the Vice President will lead an integrated portfolio focused on industry solutions & partnerships, fundraising, communications & marketing, recruitment, applied research, and ancillary & sports services.

This role represents a unique opportunity for a strategic, externally focused executive to accelerate RDP's evolution into a more entrepreneurial, market-responsive, and partnership-driven polytechnic. The Vice President will be central to advancing institutional sustainability through strategic partnerships, fundraising, and alternative revenue models while strengthening RDP's brand, reputation, and visibility across Alberta and beyond.

At a time of significant momentum, the Vice President will cultivate high-value relationships with industry, government, donors, and community partners; positioning RDP as a partner of choice for workforce development, applied research, and industry growth. The role is central to developing and leading RDP's capital campaigns, soliciting, negotiating and stewarding major gifts and leveraging and developing institutional assets (land, facilities, expertise, partnerships) to generate and enhance sustainable, mission-aligned revenue streams.

The successful candidate will be a strategic, collaborative, and growth-oriented executive with a demonstrated record of leading institutional development, external partnerships, and revenue generation in complex, mission-driven organizations. They will bring strong business and market insight, credibility with senior external stakeholders, and a leadership style that balances innovation with accountability.

Experience in post-secondary, public-sector, or similarly complex environments is considered a strong asset. An undergraduate or graduate degree in a relevant field, or an equivalent combination of education and senior executive experience, is required.

Based in Red Deer, Alberta, this role offers the opportunity to lead with purpose—shaping the future growth, partnerships, and external impact of one of Alberta’s most dynamic polytechnic institutions while enjoying a high quality of life in a vibrant, centrally located community.

*Red Deer Polytechnic has engaged DHR Global to manage this search. To explore this exciting opportunity further, please apply directly or submit your resume and cover letter to [npariseau@dhrglobal.com](mailto:npariseau@dhrglobal.com).*